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SUMOTEXT CORP.,
Plaintiff,
v.
ZOOVE, INC., et al.,
Defendants.

UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN JOSE DIVISION

Case No. 16-cv-01370-BLF

**ORDER GRANTING MOTION TO
DISMISS BROUGHT BY DEFENDANTS
ZOOVE AND VHT, AND JOINED BY
DEFENDANTS STARSTEVE AND
MBLOX, WITH LEAVE TO AMEND**

[Re: ECF 71, 77, 80]

On October 13, 2016, the Court heard oral argument regarding the motion to dismiss filed by Defendants Zoove, Inc. (“Zoove”) and Virtual Hold Technology LLC (“VHT”), joined by Defendants StarSteve, LLC (“StarSteve”) and mBlox, Inc. (“mBlox”), and opposed by Plaintiff Sumotext Corporation (“Sumotext”). At the end of the hearing, the Court stated its intention to grant the motion to dismiss with leave to amend, articulated numerous pleading defects that should be addressed in any amended pleading, and set a deadline of December 1, 2016 for the filing of an amended complaint. The Court indicated that it would issue a brief written order memorializing its ruling. Accordingly, for the reasons stated on the record and discussed below, the motion to dismiss is **GRANTED WITH LEAVE TO AMEND**. The Court concludes that the joinders filed by StarSteve and mBlox are appropriate insofar as the claims addressed in the motion also are asserted against them.

I. BACKGROUND

This action, which began as a fairly straightforward contract dispute, has morphed into a complex antitrust action that has spawned a sixty-plus page FAC containing ten claims against five defendants. At the heart of the action are the various parties’ rights to operate StarStar

1 numbers, which are vanity mobile dial codes such as “**LAW” and “**MOVE.” Zoove has the
2 exclusive rights to operate StarStar numbers for AT&T, Verizon Wireless, T-Mobile, and Sprint.
3 Sumotext, a provider of mobile marketing software and services, built a business around leasing
4 StarStar numbers from Zoove and then subleasing them to clients along with other services related
5 to the StarStar numbers. Sumotext claims that VHT and StarSteve conspired to monopolize the
6 market for StarStar numbers, and that in furtherance of that conspiracy VHT acquired Zoove from
7 mBlox and caused Zoove to terminate Sumotext’s StarStar leases unlawfully.

8 Zoove and VHT have filed a motion to dismiss under Federal Rule of Civil Procedure
9 12(b)(6) (ECF 71), seeking dismissal of the claims against them, which include Claim 1 for breach
10 of contract; Claim 3 for breach of the implied covenant of good faith and fair dealing; Claim 5 for
11 unfair business practices under California Business & Professions Code § 17200; Claim 7 for
12 tortious interference with contract; Claim 8 for anticompetitive denial of access to an essential
13 facility in violation of the Sherman Act, Section 2; Claim 9 for conspiracy to monopolize in
14 violation of the Sherman Act, Section 2; and Claim 10 for acquisition and merger likely to
15 substantially lessen competition violation of the Clayton Antitrust Act. StarSteve and mBlox have
16 filed joinders in that motion (ECF 77 and 80).

17 II. **LEGAL STANDARD**

18 “A motion to dismiss under Federal Rule of Civil Procedure 12(b)(6) for failure to state a
19 claim upon which relief can be granted ‘tests the legal sufficiency of a claim.’” *Conservation*
20 *Force v. Salazar*, 646 F.3d 1240, 1241-42 (9th Cir. 2011) (quoting *Navarro v. Block*, 250 F.3d
21 729, 732 (9th Cir. 2001)). When determining whether a claim has been stated, the Court accepts
22 as true all well-pled factual allegations and construes them in the light most favorable to the
23 plaintiff. *Reese v. BP Exploration (Alaska) Inc.*, 643 F.3d 681, 690 (9th Cir. 2011). However, the
24 Court need not “accept as true allegations that contradict matters properly subject to judicial
25 notice” or “allegations that are merely conclusory, unwarranted deductions of fact, or
26 unreasonable inferences.” *In re Gilead Scis. Sec. Litig.*, 536 F.3d 1049, 1055 (9th Cir. 2008)
27 (internal quotation marks and citations omitted). While a complaint need not contain detailed
28 factual allegations, it “must contain sufficient factual matter, accepted as true, to ‘state a claim to

1 relief that is plausible on its face.”” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atl.*
2 *Corp. v. Twombly*, 550 U.S. 544, 570 (2007)). A claim is facially plausible when it “allows the
3 court to draw the reasonable inference that the defendant is liable for the misconduct alleged.” *Id.*

4 **III. DISCUSSION**

5 As noted above, the Court identified at the hearing those aspects of the FAC that require
6 amendment. Before summarizing those defects here, the Court makes two general observations
7 regarding the manner in which Sumotext has alleged its claims. The complaint is lengthy,
8 containing 331 paragraphs that span 61 pages. In requesting more specificity regarding
9 Sumotext’s claims, the Court is not inviting a lengthier pleading. In part, the problem with the
10 FAC is that all of the factual detail appears in the recitation of events preceding the claims, but the
11 claims themselves are quite succinct. That manner of pleading requires the Court to guess which
12 facts Sumotext intends to support each claim.

13 **A. Claim 1 – Breach of Contract**

14 Turning to the claims that are the subject to the motion to dismiss, the Court first addresses
15 Claim 1, alleging breach of contract by Zoove. Under California law, a plaintiff must plead and
16 prove four elements: (1) a contract, (2) the plaintiff’s performance or excuse for non-performance,
17 (3) the defendant’s breach, and (4) damages to the plaintiff from the defendant’s breach. *Walsh v.*
18 *W. Valley Mission Cmty. Coll. Dist.*, 66 Cal. App. 4th 1532, 1545 (1998). Sumotext alleges that
19 Zoove breached “seven Post-Modification ASP Service Orders” by terminating Sumotext’s
20 StarStar leases. FAC ¶ 258, ECF 50. Sumotext also alleges that “Zoove breached its other
21 agreements with Sumotext by shutting down the ‘Toolkit’ services.” *Id.* ¶ 260. Sumotext has
22 neither attached the relevant contracts to the FAC nor pleaded their terms with adequate
23 particularity. The claim is subject to dismissal on that basis. *See McAfee v. Francis*, No. 5:11-
24 CV-00821-LHK, 2011 WL 3293759, at *2 (N.D. Cal. Aug. 1, 2011) (contract claim failed to
25 allege facts upon which relief could be granted where the agreements were not attached to the
26 complaint and their essential terms were not alleged).

27 However, the Court denies the motion to dismiss to the extent that it is based upon
28 Defendants’ contention that termination of Sumotext’s StarStar leases did not constitute an

1 actionable breach of contract because termination was permissible under the Terms of Service
2 contained in the Master Services Agreement. As noted, the essential terms of the contracts at issue
3 have not been pled, and Defendants have not submitted copies of the contracts for consideration
4 by the Court under the incorporation by reference doctrine. Moreover, the Court is not persuaded
5 that it would be appropriate to make the determination requested by Defendants at this stage of the
6 proceedings.

7 **B. Claim 3 – Breach of the Implied Covenant of Good Faith and Fair Dealing**

8 As presently framed, Claim 3, alleging Zoove’s breach of the implied covenant of good
9 faith and fair dealing, alleges nothing beyond the breach of contract alleged in Claim 1 and thus is
10 subject to dismissal as duplicative. *See* FAC ¶¶ 269-272, ECF 50. When the allegations of a
11 claim for breach of the implied covenant “do not go beyond the statement of a mere contract
12 breach and, relying on the same alleged acts, simply seek the same damages or other relief already
13 claimed in a companion contract cause of action, they may be disregarded as superfluous as no
14 additional claim is actually stated.” *Careau & Co. v. Security Pacific Business Credit, Inc.*, 222
15 Cal. App. 3d 1371, 1395 (1990). Moreover, Claim 3 does not allege with specificity which
16 contracts are at issue or how Zoove has frustrated the purpose of those contracts. *See Avidity*
17 *Partners, LLC v. State of Cal.*, 221 Cal. App. 4th 1180, 1204 (2013) (“The implied promise of
18 good faith and fair dealing requires each contracting party to refrain from doing anything to injure
19 the right of the other to receive the benefits of the agreement.”) (internal quotation marks, citation,
20 and alteration omitted).

21 **C. Claim 5 – Unfair Competition**

22 Claim 5 alleges that Zoove engaged in unfair and unlawful business practices in violation
23 of California’s Unfair Competition Law, California Business & Professions Code § 17200.
24 However, Sumotext fails to allege with specificity what conduct forms the basis for this claim,
25 alleging only in general terms that Zoove’s “conduct described in this Complaint that is
26 inconsistent with normal industry practices” is unlawful, unfair, and fraudulent. FAC ¶¶ 280-81.
27 These allegations are insufficient to meet even the lenient standards of Federal Rule of Civil
28 Procedure 8(a), and also are insufficient to meet the more stringent requirements of Federal Rule

1 of Civil Procedure 9(b), which are applicable to claims asserted under the fraud prong and under
2 the unfair prong to the extent the alleged unfairness is based upon fraudulent conduct. *See Kearns*
3 *v. Ford Motor Co.*, 567 F.3d 1120, 1125 (9th Cir. 2009) (allegations of fraud, and allegations of
4 unfairness if based on fraud, must satisfy the heightened pleading standard of Rule 9(b)).

5 **D. Claim 7 – Tortious Interference with Contract**

6 Claim 7 alleges that VHT and StarSteve tortiously interfered with valid and enforceable
7 contracts between Sumotext and its customers. Under California law, the elements of the tort of
8 intentional interference with a contract are: “(1) a valid contract between plaintiff and a third
9 party; (2) defendant’s knowledge of this contract; (3) defendant’s intentional acts designed to
10 induce a breach or disruption of the contractual relationship; (4) actual breach or disruption of the
11 contractual relationship; and (5) resulting damage.” *United Nat. Maintenance, Inc. v. San Diego*
12 *Convention Center, Inc.*, 766 F.3d 1002, 1006 (9th Cir. 2014). For the most part, the Court is
13 satisfied that this claim is pled adequately. However, since it will be amending its pleading for
14 other reasons, Sumotext may wish to add additional specificity regarding VHT’s conduct as
15 opposed to that of StarSteve.

16 **E. Claims 8, 9, and 10 – Antitrust**

17 Claim 8 alleges that VHT and StarSteve denied Sumotext access to an essential facility, the
18 National Mobile Dial Code Registry, in violation of the Sherman Act, Section 2. Claim 9 alleges
19 a conspiracy to monopolize StarStar numbers in violation of the Sherman Act, Section 2. And
20 finally, Claim 10 alleges that “[b]y financing the acquisition of Zoove through an entity they
21 control, VHT and StarSteve have made an acquisition that is likely to substantially lessen
22 competition in the market for leasing, subleasing, and syndicating StarStar numbers.” FAC ¶ 323,
23 ECF 50.

24 Sumotext has not alleged fact sufficient to show injury to competition, which is required
25 for all three claims. *See Paladin Assocs., Inc. v. Montana Power Co.*, 328 F.3d 1145, 1158 (9th
26 Cir. 2003) (“Where the defendant’s conduct harms the plaintiff without adversely affecting
27 competition generally, there is no antitrust injury.”). Moreover, it is unclear which Defendants
28 participated in the alleged conspiracy. Although Sumotext’s counsel stated at the hearing that

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Northern District of California

1 Sumotext intended to allege that mBlox was a co-conspirator, and that counsel believed those
2 allegations to be present in the FAC, the Court finds the allegations of the FAC to be confusing
3 and contradictory on that point. The Court also finds the allegations of the relevant market to be
4 unclear, and it disagrees with Sumotext that the relevant market need not be alleged at the
5 pleading stage. *See Newcal Indus., Inc. v. Ikon Office Sol.*, 513 F.3d 1038, 1044 & n.3 (9th Cir.
6 2008) (a plaintiff alleging a claim under either Section 1 or Section 2 of the Sherman Act must
7 allege the existence of a relevant market and that the defendant has power within that market).
8 Sumotext's counsel indicated that Sumotext could add additional allegations to, and could clarify,
9 the antitrust claims if given leave to amend.

10 **IV. ORDER**

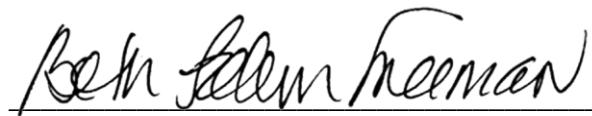
11 Accordingly, for the reasons discussed above,

12 (1) The motion to dismiss is GRANTED WITH LEAVE TO AMEND consistent with
13 this order;

14 (2) Any amended complaint shall be filed on or before December 1, 2016; and

15 (3) Leave to amend is limited to the claims asserted by Plaintiff in its FAC; Plaintiff
16 may not add new claims or parties without express leave of the Court.

17 Dated: November 3, 2016

18 
19 BETH LABSON FREEMAN
20 United States District Judge

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